



I THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 35/2025

(*NEW SEASON TEAS ONLY)

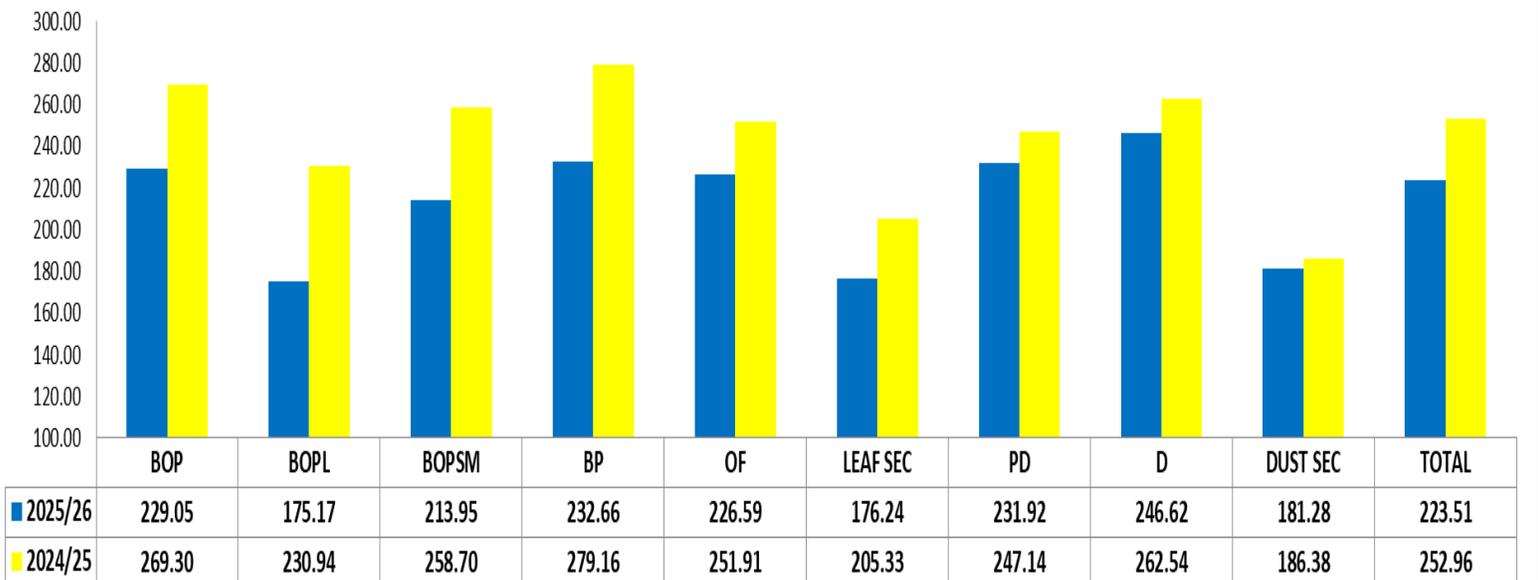
| Market Report | |
|--|--|
| LEAF | DUST |
| * Market witnessed fair demand. * Liquoring Assams tended lower. * Mediums followed a similar trend. * Plainer sorts easier with withdrawals noticed on the browner descriptions. | * Market witnessed fair demand. * Select liquoring varieties barely steady. * Remainder irregular and lower. * Browner/plainer descriptions faced resistance. |

| Buying Analysis | |
|--|--|
| LEAF | DUST |
| * WI: Supported the better teas. * Major blenders: Operated. * Internals: Fair support. * Exporters: Fair support on Bolder broken. | * HUL: Operated. * WI: Operated. * TCPL: Selective * Internals: Fair support. |

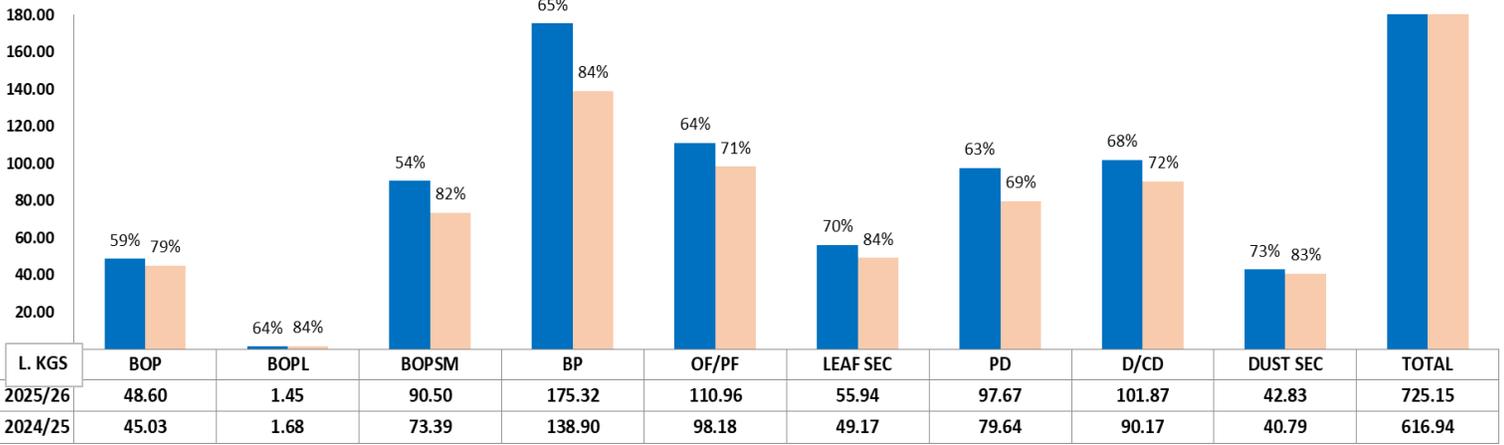
| AUCTION AVERAGES | | | | | | | | | | | | |
|------------------|---------------|---------------|-------------|---------------|---------------|--------------|---------------|---------------|--------------|---------------|---------------|---------------|
| | 2025/26 | | | 2024/25 | | | 2023/24 | | | UPTO Sale 35 | | |
| | Sale 35 | Sale 34 | +/- | Sale 35 | Sale 34 | +/- | Sale 35 | Sale 34 | +/- | 2025/26 | 2024/25 | 2023/24 |
| LEAF | 196.73 | 193.29 | 3.44 | 265.69 | 267.69 | -2.00 | 199.02 | 199.76 | -0.74 | 220.68 | 258.65 | 208.38 |
| DUST | 197.89 | 202.14 | -4.25 | 258.41 | 260.20 | -1.79 | 189.94 | 192.98 | -3.03 | 229.15 | 241.96 | 199.31 |
| TOTAL | 197.12 | 196.49 | 0.63 | 263.10 | 265.13 | -2.03 | 196.18 | 197.73 | -1.54 | 223.51 | 252.96 | 205.74 |

| GTAC AUCTION AVERAGES | | | | | | | | | | |
|-----------------------|---------|--------|--------|--------|--------|--------|--------|--------|--------|--|
| SALE | | 28 | 29 | 30 | 31 | 32 | 33 | 34 | 35 | |
| LEAF | 2025/26 | 229.02 | 229.84 | 225.52 | 217.99 | 212.16 | 203.25 | 193.29 | 196.73 | |
| | 2024/25 | 271.26 | 267.94 | 262.65 | 263.66 | 262.40 | 267.26 | 267.69 | 265.69 | |
| DUST | 2025/26 | 234.27 | 236.15 | 226.12 | 224.38 | 221.30 | 220.99 | 202.14 | 197.89 | |
| | 2024/25 | 256.12 | 246.08 | 239.66 | 239.93 | 243.35 | 254.65 | 260.20 | 258.41 | |
| TOTAL | 2025/26 | 230.89 | 232.03 | 225.71 | 220.22 | 215.08 | 209.32 | 196.49 | 197.12 | |
| | 2024/25 | 265.79 | 260.11 | 255.59 | 256.11 | 256.07 | 262.86 | 265.13 | 263.10 | |

GTAC Grade Wise Averages Upto Sale 35



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 35



OFFER / SOLD QUANTITY & AVERAGE PRICE (2025/26)

| | THIS SALE | | | | LAST SALE | | | | UPTO Sale 35 | | | |
|-------------------|------------------|------------------|---------------|------------|------------------|------------------|---------------|------------|--------------------|--------------------|---------------|------------|
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| BROKENS | 37,27,191 | 23,34,442 | 204.77 | 37% | 39,29,272 | 21,25,475 | 197.78 | 46% | 5,35,30,201 | 3,26,29,332 | 225.84 | 39% |
| FANNINGS | 13,70,223 | 7,49,493 | 198.31 | 45% | 13,79,912 | 7,73,928 | 201.53 | 44% | 3,04,33,939 | 1,10,95,693 | 226.59 | 64% |
| LEAF SEC. | 6,45,524 | 4,33,605 | 150.73 | 33% | 6,00,531 | 4,16,403 | 155.10 | 31% | 58,44,329 | 45,52,556 | 169.33 | 22% |
| LEAF TOTAL | 57,42,938 | 35,17,541 | 196.73 | 39% | 59,09,715 | 33,15,806 | 193.29 | 44% | 8,98,08,470 | 4,82,77,581 | 220.68 | 46% |

| | THIS SALE | | | | LAST SALE | | | | TO DATE | | | |
|-------------------|------------------|------------------|---------------|------------|------------------|------------------|---------------|------------|---------------------|--------------------|---------------|------------|
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| DUST | 22,60,242 | 14,19,290 | 207.60 | 37% | 24,48,153 | 14,97,506 | 211.52 | 39% | 1,73,78,558 | 1,99,54,375 | 239.43 | -15% |
| DUST SEC. | 5,56,258 | 3,54,684 | 159.06 | 36% | 5,82,983 | 3,81,828 | 165.35 | 35% | 63,72,414 | 42,83,036 | 181.28 | 33% |
| DUST TOTAL | 28,16,500 | 17,73,974 | 197.89 | 37% | 30,31,136 | 18,79,334 | 202.14 | 38% | 2,37,50,971 | 2,42,37,411 | 229.15 | -2% |
| TOTAL | 85,59,438 | 52,91,514 | 197.12 | 38% | 89,40,851 | 51,95,139 | 196.49 | 42% | 11,35,59,442 | 7,25,14,992 | 223.51 | 36% |

OFFER / SOLD QUANTITY & AVERAGE PRICE

| LEAF | THIS SALE | | | | LAST SALE | | | | UPTO Sale 35 | | | |
|----------------|-----------|-----------|--------|-------|-----------|-----------|--------|-------|--------------|-------------|--------|-------|
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2025/26 | 57,42,938 | 35,17,541 | 196.73 | 39% | 59,09,715 | 33,15,806 | 193.29 | 44% | 8,98,08,470 | 4,82,77,581 | 220.68 | 46% |
| 2024/25 | 34,31,997 | 28,58,021 | 265.69 | 17% | 33,77,497 | 28,62,456 | 267.69 | 15% | 5,09,90,355 | 4,06,34,996 | 258.65 | 20% |

| DUST | THIS SALE | | | | LAST SALE | | | | UPTO Sale 35 | | | |
|----------------|-----------|-----------|--------|-------|-----------|-----------|--------|--------|--------------|-------------|--------|-------|
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2025/26 | 28,16,500 | 17,73,974 | 197.89 | 37% | 30,31,136 | 18,79,334 | 202.14 | 20214% | 2,37,50,971 | 2,42,37,411 | 229.15 | -2% |
| 2024/25 | 20,00,416 | 15,78,426 | 258.41 | 21% | 18,15,319 | 14,84,664 | 260.20 | 18% | 2,90,62,979 | 2,10,59,173 | 241.96 | 28% |

| TOTAL | THIS SALE | | | | LAST SALE | | | | UPTO Sale 35 | | | |
|----------------|------------------|------------------|---------------|------------|------------------|------------------|---------------|------------|---------------------|--------------------|---------------|------------|
| | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % | OFFERED | SOLD | AVG. | OUT % |
| 2025/26 | 85,59,438 | 52,91,514 | 197.12 | 38% | 89,40,851 | 51,95,139 | 196.49 | 42% | 11,35,59,442 | 7,25,14,992 | 223.51 | 36% |
| 2024/25 | 54,32,413 | 44,36,447 | 263.10 | 18% | 51,92,815 | 43,47,120 | 265.13 | 16% | 8,00,53,334 | 6,16,94,169 | 252.96 | 23% |

PRICE RANGE

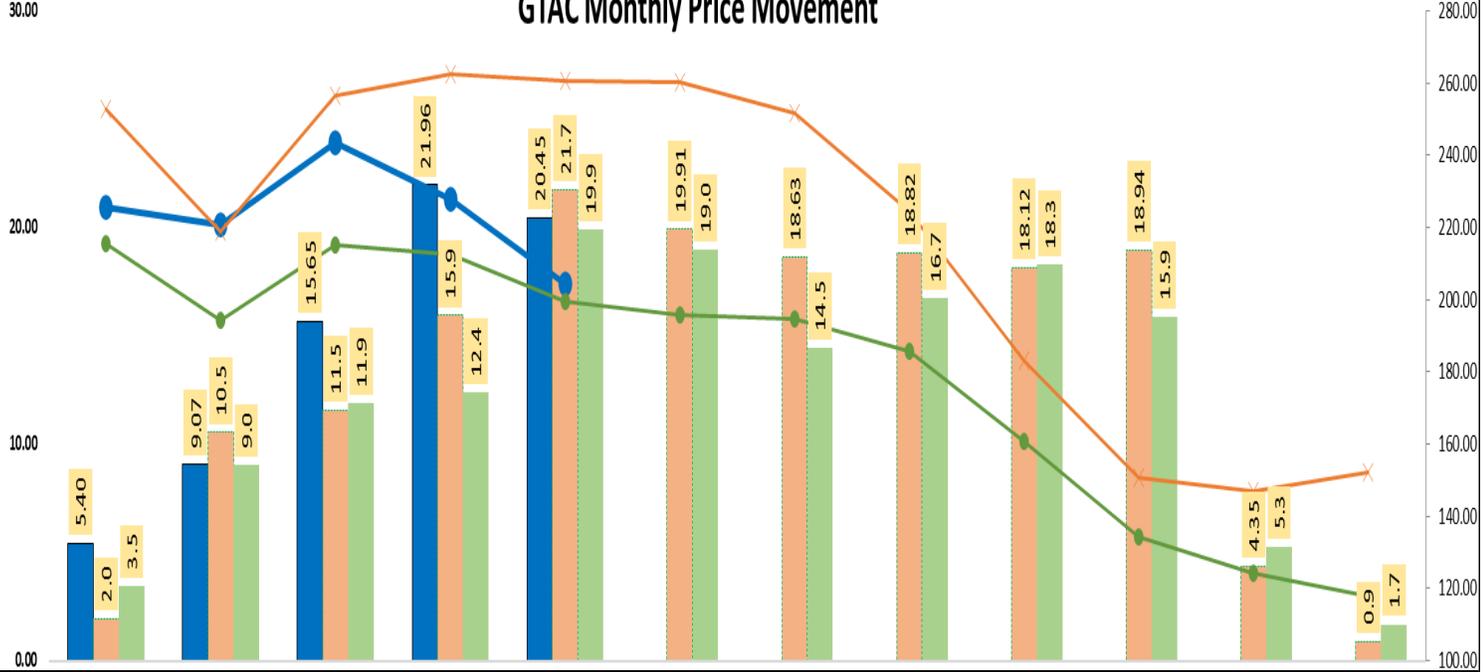
| % OF TEAS SOLD | LEAF | | | | | DUST | | | | |
|------------------------------|---------|---------|--------------|---------|---------|---------|---------|--------------|---------|---------|
| | 2025/26 | | UPTO Sale 35 | | | 2025/26 | | UPTO Sale 35 | | |
| | Sale 35 | Sale 34 | 2025/26 | 2024/25 | 2023/24 | Sale 35 | Sale 34 | 2025/26 | 2024/25 | 2023/24 |
| BELOW 150 | 28 | 31 | 20 | 9 | 23 | 25 | 24 | 17 | 12 | 27 |
| BETWEEN 151.00-200.00 | 25 | 27 | 26 | 16 | 28 | 27 | 27 | 26 | 23 | 28 |
| BETWEEN 201.00-250.00 | 30 | 27 | 21 | 24 | 24 | 30 | 24 | 19 | 22 | 25 |
| BETWEEN 251.00-300.00 | 11 | 11 | 17 | 22 | 16 | 14 | 20 | 18 | 19 | 16 |
| BETWEEN 301.00-350.00 | 5 | 3 | 12 | 16 | 7 | 3 | 4 | 13 | 15 | 3 |
| BETWEEN 351.00-400.00 | 1 | 1 | 3 | 11 | 1 | 0 | 1 | 5 | 7 | 1 |
| ABOVE 400.00 | 0 | 0 | 1 | 3 | 1 | 1 | 0 | 2 | 2 | 0 |

FUTURE FRESH OFFERING (IN PACKAGES)

| SALE NO | THIS YEAR-2025 | | | LAST YEAR-2024 | | | DIFFERENCE | | |
|--------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|---------------|--------------|----------------|
| | LEAF | DUST | TOTAL | LEAF | DUST | TOTAL | LEAF | DUST | TOTAL |
| 36 | 1,31,212 | 54,824 | 1,86,036 | 1,06,154 | 44,908 | 1,51,062 | 25,058 | 9,916 | 34,974 |
| 37 | 1,16,518 | 45,810 | 1,62,328 | 1,23,466 | 49,755 | 1,73,221 | -6,948 | -3,945 | -10,893 |
| 38 | 1,37,124 | 53,504 | 1,90,628 | 1,33,700 | 55,094 | 1,88,794 | 3,424 | -1,590 | 1,834 |
| TOTAL | 3,84,854 | 1,54,138 | 5,38,992 | 3,63,320 | 1,49,757 | 5,13,077 | 21,534 | 4,381 | 25,915 |

M KGS

GTAC Monthly Price Movement



| | APR | MAY | JUNE | JULY | AUG | SEPT | OCT | NOV | DEC | JAN | FEB | MAR |
|-----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 2025 AVG. | 225.49 | 220.63 | 243.58 | 227.80 | 204.29 | | | | | | | |
| 2024 AVG. | 252.77 | 219.00 | 256.54 | 262.32 | 260.67 | 260.10 | 251.52 | 224.62 | 183.13 | 150.73 | 146.92 | 152.01 |
| 2023 AVG. | 215.34 | 194.23 | 215.06 | 212.53 | 199.50 | 195.65 | 194.48 | 185.85 | 160.86 | 134.31 | 124.23 | 118.06 |

* Please note August 2025-26 Price is calculated on Sale 32, 33,34,35 Only

GTAC BUYING FOR THE Sale 35

| | LEAF | | | DUST | | | | TOTAL | | | |
|---------------|--------------------|---------------|---------------|--------------------|------------------|---------------|--------------------|--------------|------------------|---------------|-------------|
| | Kgs | AVG | % | ZONE | Kgs | AVG | % | ZONE | Kgs | AVG | % |
| OFFER | 57,42,937.8 | Kgs | OFFER | 28,16,500.1 | Kgs | OFFER | 85,59,437.9 | Kgs | | | |
| SOLD | 35,17,540.5 | Kgs | SOLD | 17,73,973.6 | Kgs | SOLD | 52,91,514.1 | Kgs | | | |
| SOLD % | 61% | | SOLD % | 63% | | SOLD % | 62% | | | | |
| ZONE | Kgs | AVG | % | ZONE | Kgs | AVG | % | ZONE | Kgs | AVG | % |
| TCPL | 2,02,870 | 147.33 | 6% | TCPL | 1,84,434 | 185.73 | 10% | TCPL | 3,87,304 | 165.62 | 7% |
| HUL | 6,26,281 | 207.07 | 18% | HUL | 4,28,789 | 214.98 | 24% | HUL | 10,55,069 | 210.28 | 20% |
| W.India | 6,87,027 | 209.92 | 20% | W.India | 4,10,242 | 198.59 | 23% | W.India | 10,97,269 | 205.69 | 21% |
| WI.Pack | 3,77,576 | 199.22 | 11% | WI.Pack | 69,205 | 252.05 | 4% | WI.Pack | 4,46,781 | 207.40 | 8% |
| N.India | 4,87,607 | 184.65 | 14% | N.India | 3,14,885 | 207.39 | 18% | N.India | 8,02,491 | 193.57 | 15% |
| NI.Pack | 1,84,583 | 225.24 | 5% | NI.Pack | 8,826 | 231.99 | 0% | NI.Pack | 1,93,409 | 225.55 | 4% |
| Packeteers | 1,38,155 | 167.25 | 4% | Packeteers | 1,16,413 | 158.19 | 7% | Packeteers | 2,54,568 | 163.11 | 5% |
| C.India | 65,340 | 206.53 | 2% | C.India | 14,225 | 188.50 | 1% | C.India | 79,565 | 203.30 | 2% |
| Exports | 1,93,830 | 180.78 | 6% | Exports | 11,547 | 176.86 | 1% | Exports | 2,05,377 | 180.56 | 4% |
| Local | 4,21,002 | 194.64 | 12% | Local | 1,16,399 | 139.33 | 7% | Local | 5,37,401 | 182.66 | 10% |
| S.India | 7,606 | 166.81 | 0% | S.India | 56,123 | 184.43 | 3% | S.India | 63,729 | 182.33 | 1% |
| Others | 1,25,665 | 211.08 | 4% | Others | 42,887 | 201.58 | 2% | Others | 1,68,551 | 208.66 | 3% |
| TOTAL | 35,17,541 | 196.73 | 100% | TOTAL | 17,73,974 | 197.89 | 100% | TOTAL | 52,91,514 | 197.12 | 100% |

GTAC ASSAM BATTING ORDER UPTO Sale 35

| MARK | 2025-26 | | | 2024-25 | | |
|-------------|---------|----------|--------|---------|----------|--------|
| | RANK | KGS | AVG | RANK | KGS | AVG |
| HOOKHMOL | 1 | 77,396 | 508.02 | 1 | 61,066 | 513.32 |
| HALMARI | 2 | 2,27,035 | 436.54 | 3 | 1,99,647 | 452.45 |
| HATIMARA | 3 | 1,85,796 | 434.90 | 2 | 1,05,139 | 464.37 |
| DECKIAJULI | 4 | 1,92,890 | 417.13 | 5 | 1,91,694 | 394.00 |
| BANAMALIE | 5 | 71,954 | 398.05 | 4 | 88,026 | 406.42 |
| KAMARBUND | 6 | 1,01,301 | 367.88 | 6 | 1,00,894 | 392.04 |
| HIRAJULI | 7 | 68,921 | 367.36 | 9 | 96,044 | 382.18 |
| GELAKEY | 8 | 1,34,284 | 360.44 | 7 | 1,03,492 | 390.32 |
| LOHPOHIA | 9 | 53,028 | 357.85 | 14 | 69,429 | 367.78 |
| DOOLAHAT | 10 | 1,07,174 | 356.49 | 27 | 1,10,197 | 349.41 |
| HUNWAL | 11 | 73,202 | 355.95 | 36 | 1,60,331 | 340.38 |
| DOOMNI | 12 | 3,75,322 | 354.76 | 12 | 4,18,467 | 377.64 |
| SOCKETING | 13 | 1,12,673 | 351.49 | 17 | 1,02,133 | 366.08 |
| DUFLATING | 14 | 90,496 | 351.19 | 8 | 1,42,246 | 386.84 |
| GHILLIDARY | 15 | 76,886 | 349.00 | 16 | 67,412 | 366.36 |
| HAROOCHARAI | 16 | 1,62,388 | 345.86 | 22 | 1,64,423 | 354.27 |
| KEYHUNG | 17 | 83,274 | 345.63 | 29 | 2,00,667 | 347.04 |
| DEOHALL | 18 | 3,44,590 | 342.71 | 33 | 2,84,362 | 343.99 |
| KHONA | 19 | 1,31,896 | 342.54 | 11 | 1,13,868 | 380.28 |
| SREESIBBARI | 20 | 1,07,779 | 341.86 | 13 | 1,07,442 | 367.90 |
| DEHA | 21 | 1,58,008 | 340.17 | 10 | 1,42,170 | 380.29 |
| BORSILLAH | 22 | 2,24,888 | 337.20 | 15 | 1,81,222 | 367.65 |
| JAMIRAH | 23 | 75,252 | 334.60 | 18 | 58,515 | 363.59 |
| BIJLEEJAN | 24 | 2,71,770 | 333.62 | 19 | 2,82,053 | 356.33 |
| HALMIRA | 25 | 1,55,305 | 328.70 | 32 | 77,183 | 345.48 |

* Above 50,000 Kgs

ASSAM BATTING ORDER (GTAC+CTTA) UPTO Sale 35

| MARK | 2025-26 | | | 2024-25 | | |
|---------------|---------|----------|--------|---------|----------|--------|
| | RANK | KGS | AVG | RANK | KGS | AVG |
| HOOKHMOL | 1 | 1,69,566 | 517.75 | 2 | 1,20,458 | 525.83 |
| GATOONGA | 2 | 1,31,958 | 466.57 | 1 | 2,37,699 | 533.17 |
| HALMARI | 3 | 3,52,948 | 436.79 | 6 | 2,98,372 | 448.31 |
| HATIMARA | 4 | 1,85,796 | 434.90 | 4 | 1,37,076 | 473.44 |
| MOKRUNG | 5 | 67,028 | 426.81 | 3 | 1,51,760 | 500.19 |
| DECKIAJULI | 6 | 1,92,890 | 417.13 | 11 | 1,91,694 | 394.00 |
| SALKATHONI | 7 | 1,69,663 | 405.31 | 5 | 1,73,715 | 453.84 |
| BANAMALIE | 8 | 71,954 | 398.05 | 8 | 88,026 | 406.42 |
| DOOMURDULLUNG | 9 | 1,63,590 | 391.56 | 7 | 3,00,803 | 411.65 |
| DOOLAHAT | 10 | 2,41,879 | 378.37 | 40 | 2,67,354 | 357.76 |
| BORJAN | 11 | 1,90,631 | 368.50 | 21 | 1,45,549 | 378.37 |
| KAMARBUND | 12 | 1,01,301 | 367.88 | 14 | 1,00,894 | 392.04 |
| KHARIKATIA | 13 | 2,19,726 | 367.50 | 12 | 2,24,550 | 393.86 |
| HIRAJULI | 14 | 68,921 | 367.36 | 17 | 96,044 | 382.18 |
| HAJUA | 15 | 1,63,553 | 363.76 | 9 | 2,70,610 | 401.55 |
| GELAKEY | 16 | 1,34,284 | 360.44 | 15 | 1,03,492 | 390.32 |
| LOHPOHIA | 17 | 53,028 | 357.85 | 29 | 69,429 | 367.78 |
| DUFLATING | 18 | 1,66,993 | 356.73 | 10 | 1,92,187 | 395.87 |
| KOOMTAI(B) | 19 | 6,07,397 | 356.17 | 16 | 7,66,007 | 383.82 |
| DOOMNI | 20 | 3,80,308 | 354.44 | 22 | 4,19,764 | 377.54 |
| GHILLIDARY | 21 | 76,886 | 349.00 | 13 | 1,07,109 | 393.63 |
| SILONIBARI | 22 | 1,48,391 | 347.78 | 70 | 1,75,271 | 334.12 |
| HAROOCHARAI | 23 | 1,62,388 | 345.86 | 46 | 1,64,423 | 354.27 |
| NAHORHABI | 24 | 56,033 | 343.69 | | | |
| BORBAM | 25 | 1,59,891 | 343.63 | 31 | 2,20,801 | 365.75 |

* Above 50,000 Kgs

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